

#### **CAPABILITIES SUMMARY**

WHO CAN BENEFIT FROM WORKING WITH Spotswood Consulting?

- Companies who are moving, expanding or adding offices.
- Companies who are downsizing and need to be able to provide more efficiencies with less personnel.
- Companies with multiple offices who would like to network their technology infrastructures enterprise wide.
- Companies with antiquated or obsolete
  telephone systems or computer networks
- Companies who are looking to reduce expenditures (Phone Bills, Credit / Bank Fees and maintenance / service fees.)
- Companies who have software or hardware initiatives but no or limited budgets.
- Companies who need to comply with Sarbanes
  Oxley, Gramm-Leach-Bliley, HIPAA and PCI compliance mandates.
- Companies who want to have remote surveillance access to staff / warehouse.
- Companies who want to understand and implement new technologies but don't have the personnel or financial resources to engage.
- Companies who need the ability to record telephone conversations for quality assurance

## **CONVERGENCE SOLUTIONS**

# Communicating Effectively, Collaborating Efficiently while Embracing Convergence

Convergence is not just a buzzword that sounds cool, it is a reality, it empowers today's most advanced technologies and it is here to stay. Spotswood Consulting is dedicated to equipping companies large and small with Converged Voice and Data services that will save time, increase productivity while impacting the bottom-lines of companies all across the country.

At Spotswood Consulting we understand the enormous responsibilities that today's corporate leaders have. With that in mind we have developed streamlined strategies to equip your clients with the latest advanced technology solutions from a trusted technology partner you can count on.

### We can help with the following Convergence Solutions:

- Unified Communications:
  Voice, Data, Video, Mobility and Collaboration solutions
- Managed IP-PBX and Hosted VoIP Systems
- Dynamic Voice and Data Circuits: PRI, T1, MPLS and SIP Trunks
- Disaster Recovery and Business Continuity Strategies
- High Speed Infrastructure Cabling and IP Surveillance
- Carrier Bill Reduction: Lower monthly rates, fees and charges are a phone call away
- Affordable Lease Programs:
  Advanced technologies to fit every budget

Never before has so much technology been so affordable and the stakes so high. Spotswood Consulting is poised and positioned to navigate a seamless strategy for your businesses success.

### **LOCATIONS:**

CORPORATE HEADQUARTERS 92 Corporate Park, #812 Irvine, CA 92606 NEVADA Las Vegas, NV COLORADO Fort Collins, CO CALIFORNIA San Jose, CA Santa Monica, CA Huntington Beach, CA San Diego, CA NEBRASKA IOWA LOUISIANA New Orleans, LA VIRGINIA Reston, VA FLORIDA Miami, FL WASHINGTON D.C.